

## **Our Profile**

**Eminent** Technologies Private Limited is incorporated in the year of 1997 at Hyderabad as an MNC of Eminent Technologies Inc, USA.

**Eminent Technologies Corp**, USA, our parent company is well established and has a treasure of talented resources that made successful joint efforts with clients to provide applications, services and development. We also provide services delivery without our offshore development center locally in and around Hyderabad and India. Our model is very simple and clear – we partner with our clients to provide the right solution for their IT needs. From turnkey solutions to providing strategic resources, we concentrate on our flexible ability to align our expertise, tools, approach and behaviors to enable success. We are the leader in our industry. We are Eminent.

We always provide our service by fine-tuned systems. The best solution to the requirement may not need additional expenses for extra hardware and software, but the setup and training or management may change.

Eminent is an MNC and registered with **S T P I** and the Company has a state-of-art software development center equipped with renowned brand hardware and software. The center specializes in Client / Server application Development.

As we are strongly backed by skilled and experienced technicians, we develop the best products at the economic budget to ensure the client that we are serving with the best.

## **Our Areas**

- Enterprise Management Computer Applications (EMCA),
- Web Services,
- Business Intelligence (BI),
- Enterprise Resource Planning (ERP),
- Enterprise Data Services (EDS),
- Enterprise IT Management Services(EMS)
- Enterprise Training Services (ETS).

## **Our Mission Statement**

Our success is based on three core values. Business ethics, Quality Standards, Proper approach. We continue providing our quality solutions and services by using our core values and provide our customers faster return on investment and less total cost. We are always available to our customers for providing better services and solutions all the time.

## **Management Team**

- Professionals who proved as the best in Industry by reputed clients, implementers and product manufacturers.
- Well known internationally to the industry experts from the above specified areas.

- More than 10 years of work experience in IT sector.
- Extensive experience in IT industry.

Industry verticals we served

**Eminent** has a track record for providing faster solutions for high complex problems with its world-class infrastructure and highly qualified team. To help our clients achieve their critical business objectives, our services include System Integration, Offshore/Onsite solutions and Project based Staff Augmentation for the following vertical markets.

- Medical Equipment
- Health Care
- High Tech
- Manufacturing
- Utilities
- Professional Services
- Media

### **Systems Integration**

Our Systems Integration expertise helps our customers to implement and integrate proven, state-of-the-art technologies to achieve specific business objectives. Our system integration capabilities enable us to leverage customers IT investments, deliver complete system integration services and Quality solutions addressed to their unique business needs.

We work by combining the complex technologies together by our talented resources and unique proven process to maximize compatibility and interoperability. Our resources include

- Enterprise Customer Management Applications
- **Enterprise Marketing and Campaign Management**
  - E- Marketing with an interface to client website
  - E-mail Marketing
  - Tele Marketing
  - Snail Mail Marketing
  - Lead Management
- Enterprise Sales
  - Tele Sales
  - Commerce
  - B2B and B2C Web shops
  - Mobile Sales with offline sales application access via Laptops/Tablet Pc's
  - Mobile Sales with Online/Offline access using PDA's and Cell phones using wireless technology

- Call Center
  - Browser Based Call Center Agent Interface
  - Windows GUI Based Agent Interface
  - Computer Telephony Integration
  - Backend ERP system Integration
  
- Enterprise Service
  - Tele Service using call center interface
  - E-Service enabling the customer to create trouble ticket via browser interface
  - Mobile Service with offline sales application access via Laptops/Tablet PC's
  - Mobile Services with Online/Offline access using PDA's and Cell phones using wireless
  
- Web Services
  
- Business Intelligence Services ( BI)
  - Marketing Analytics
  - Sales Analytics
  - Financial Analytics
  - Service Analytics
  - Strategic Enterprise Analytics
  - Manager Dashboard
  
- Enterprise Resource Planning
  - Sales
  - Financials
  - Controlling
  - Services
  - Human Resources
  
- Enterprise Data Services
  - Data Auditing
  - Data Cleansing
  - Data Mapping
  - Data Migration
  
- Enterprise IT Management Services
  - Business Need Evaluation
  - IT Product Selection
  - Project Planning
  - Project Execution
  - Change Management
  
- Enterprise Training Services
  - Learn in your own comfort and company. We deliver our training services at your door. Train the Trainer Approach training using client specific custom applications.
  - Lunch and Learn
  - Learn while you Dine

## **Offshore Outsourcing**

It has come a long way from its origins at an effective source of inexpensive talent and very easy to adapt and use. Eminent in its offshore outsourcing, provides services that combine the best of IT industry standards of both worlds with international quality, with a perfect combination of industry experience, advanced technology knowledge(new dimension products), compatibility and local

consulting presence. Our clients today are benefiting from its offshore services which integrates business strategy with execution.

## **We Provide**

- Vertical Industry domain knowledge.
- State-of-the-art technology expertise. Legacy platform integration and major enterprise applications to emerging technologies like ERP, BI and third party package implementation.
- Business transformation core competency. This helps our clients rapidly achieve their business transformation goals.
- Systemized and highly efficient program management and change management competence.
- Effective Organization ability having flexibility and speeds to marshal local consulting support and offshore development resources into a cohesive team that delivers time-to-time benefit at a faster pace.

Our offshore outsourcing provides a seamless integration between we and the customer as we go far beyond the established onsite/offshore model, offering in-depth local consulting presence. Our onsite teams focus on Customer Business Applications according to customer needs that partner us closely with our clients.

We concentrate on helping our clients throughout the projects that not only deliver effective ROI but also a true competitive advantage. We are into helping our clients realize the benefits of offshore outsourcing fast.

## **Our development products**

We at Hyderabad currently are working on development of software tools for Indian and global markets.

- Enterprise Customer Management Applications
- Web Services
- Business Intelligence Services (BI)
- Enterprise Resource Planning
- Enterprise Data Services
- Enterprise IT Management Services
- Enterprise Training Services

## **Quality systems & Process**

### **Quality Policy**

Our policy at Eminent will constantly strive for total customer satisfaction providing them with quality services and consistently meeting customer expectations, with overall availability.

### **Quality Assurance**

We follow the quality process for both domestic and international requirements that perfectly suits to Onsite/offshore development models. Our quality model is aimed at

- Meeting and exceeding customer expectations
- Increasing the productivity of resources
- Delivering the assignment ON-TIME
- Designing the work process to delivery real ROI
- Reducing the work efforts

### **Projects and Products :**

- Technologies
  - ERP
    - SAP: ABAP  
HR/SD/FICO
  - DW
    - Informatica
    - Ab Initio
    - Brio
  - CRM
    - Siebel
    - SAP
  - VC / COM / Embedded
    - Device Drivers
    - Network
    - CTI
    - Telecom – GSM / CDMA
    - System Software
  - JAVA
    - Web Services

**Clientele :**

■ SAP

- Blue Bonnet
- Phoenix Consulting
- WOW
- RG Soft

■ DW

- University of Kentucky
- Vattenfal Data

■ VC / COM / Emebedded

- Yaltech Consulting
- Kethley MetraByte
- Transcription Aide
- C2i International
- Karnataka Police Department
- Satyam Computers

***Special Note on Eminent Technologies inc., USA.***

Eminent Technologies Inc is technology partner with Phoenix Business Consulting. Phoenix consulting expertise in providing business solutions to Public sector customers for SAP implementation. We have provided various solutions to following customers over 10 years.

**Projects executed:**

1. US Federal Prisons
2. Texas State University
3. Erie County
4. University of Nebraska
5. Durham County
6. Tarrant County

**Projects currently in progress:**

1. University of Kentucky
2. LA College Community District
3. LA Unified School District
4. City of Houston
5. City of San Antonio

*Many more..*

Phoenix consulting provides expertises in providing services in SAP implementation for various buiness processes. From Financial solutions to Customer support/ relationship management solutions. Eminent Technology Inc has good experience in providing technical solutions around SAP Enterprise applications, BW and Netweaver platform. Company has strong financial backbone in taking sizable projects. Unlike many small players, Phoenix focusses in providing end-to-end solutions for public sector.

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